

2 IN ELECTRONICS PACT

**Resistance Co., Chicago Phone
Supply Slate Mutual Aid**

The Chicago Telephone Supply Corporation and the International Resistance Company announced yesterday a program for joint manufacture and distribution of certain of their electronics products.

C. T. S. has appointed I. R. C. as its sales agent for military and industrial controls. Also, I. R. C.'s foreign licenses will include C. T. S. variable resistors.

For C. T. S., the move will be part of its program of plant, market and product expansion. For I. R. C., it will continue a long-range program of product diversification. As part of the arrangement, C. T. S. has purchased for cash I. R. C.'s variable resistor manufacturing plant in Asheville, N. C.

In the past, C. T. S. output has been restricted by an inadequate marketing system, and I. R. C. has been unable to make full use of its various sales channels, officials of both companies said.

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